



ЮРИДИЧЕСКИЙ АДРЕС: Г САРАТОВ, УЛ ЗАРУБИНА, Д 180/184, КОРП 1

ТЕЛЕФОН: +7 (903) 5584514

ЭЛ. АДРЕС: OOO.REZERVNEFTEGAZ@MAIL.RU

СКАЙП: IGOR ALEKSANDROV

ИНН: 7311006230 | КПП: 645201001

ISSUED DATE: 1ST JANUARY, 2025
EXPIRING DATE: 31ST DECEMBER, 2025
TO BUYER/BUYER MANDATE

MAZUT M100 10585/75

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 300,000 MT Monthly.
FOB Price: \$390 Gross / \$380 Net
CIF Price : \$400 Gross / \$390 Net
Commission: \$5 / \$5

GAS L0.2/26 GOST 305-82

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.
FOB Price: \$350 Gross / \$340 Net
CIF Price : \$360 Gross / \$350 Net
Commission: \$5 / \$5

AVIAATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly
FOB Price: \$80 GROSS / \$78 NET
CIF Price : \$82 GROSS / \$80 NET
Commission: \$1 / \$1

AVIAATION FUEL FOR GAS TURBINE ENGINES (JETA1)

Quantity: Minimum 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly
FOB Price: \$80 Gross / \$78 Net
CIF Price : \$82 Gross / \$80 Net
Commission: \$1 / \$1

LIQUEFIED NATURAL GAS

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly
FOB: \$330 Gross / \$320 Net
CIF : \$340 Gross / \$330 Net
Commission: \$5 / \$5

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VIRGIN D6 FUEL OIL

Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon Monthly.

FOB: \$0.89 Gross / \$0.87 Net

CIF : \$0.92 Gross / \$0.90 Net

Commission: \$0.2

EN590 10PPMs

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB: \$420 Gross / \$410 Net

CIF: \$430 Gross / \$ 320 Net

Commission: \$5 / \$5

LIQUIDIFIED PETROLEUM GAS

Quantity: Minimum 50,000MT Trial Shipment/ Maximum 500,000 MT Monthly

FOB :\$320 Gross/ \$310 Net

CIF : \$330 Gross / \$320 Net

Commission: \$5 / \$5

UREA 46%

Quantity: Minimum 50,000MT Trial Shipment/ Maximum 500,000 MT Monthly

FOB: \$410 Gross/ \$400 Net

CIF : \$430 Gross/ \$320 Net

Commission: \$5/ \$5

AGO (AUTOMOTIVE GAS OIL)

Quantity: Minimum 50,000 MT Trial Shipment/ Maximum 500,000 MT Monthly

FOB: \$350 Gross/ \$340 Net

CIF : \$370 Gross/ \$360 Net

Commission: \$5/ \$5

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LIGHT CYCLE OIL (LCO)

Quantity : Minimum 50,000 MT Trial Shipment / Maximum 500,000MT Monthly

FOB: \$350 Gross / \$340 Net

CIF : \$370 Gross/ \$360 Net

Commission: \$5/ \$5

PETROLEUM COKE

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000MT Monthly

FOB: \$250 Gross/ \$240 Net

CIF: \$270 Gross/ \$260 Net

Commission: \$5/ \$5

BITUMEN 60/70 180/200

Quantity: Minimum 50,000MT Trial Shipment / Maximum 500,000MT Monthly

FOB: \$250 Gross / \$240 Net

CIF : \$270 Gross / \$260 Net

Commission: \$5/ \$5

BASE OIL SN 150, SN 500

Quantity: Minimum 50,000MT Trial Shipment/ Maximum 500,000MT Monthly

FOB: \$310 Gross / \$300 Net

CIF : \$ 320 Gross / \$ 310 Net

Commission : \$5 / \$5

ESPO GRADE RUSSIAN CRUDE OIL

Quantity: Minimum 1,000,000 barrels Trial Shipment / 5,000,000 barrel Monthly

FOB : \$60 Gross / \$50 Net

CIF : \$70 Gross / \$60 Net

Commission; \$5/ \$5

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FOB TRANSACTION

1. Buyer issues ICPO with Passport Data page and their Tank Storage Agreement (TSA)
2. Seller issues commercial invoice (CI) for the available quantity in storage tank along with following documents after receipt of the signed CI.
 - (a) Copy of Company Registration Certificate
 - (c) Copy of Statement of Product Availability in the Storage Tank in Port.
 - (d) Product Passport
 - (e) Commitment to Supply
3. Buyer extend Seller's tank for minimum of two (2) days.
4. Seller program Injection & issues buyer following documents after injection;
 - (a) Three days (3) Unconditional Dip Test Authorization (DTA)
 - (b) Fresh SGS Report inspected Shore tanks
 - (c) Tank Storage Receipt (TSR) (d) Authorization for physical verification of the product (ATV)
 - (e) Injection Report Shore tank
 - (f) Certificate of origin
 - (g) Commitment to supply
 - (h) Product Passport
 - (i) Notarized & endorsed NCND/IMFPA by the seller & their bank.
 - (j) Port Security Clearance Letter
5. Buyer upon physical verification of the product & POPP confirmation order SGS to conduct Dip Test in the seller tank on buyer's expense.
6. Seller commences immediately the injection into buyer's tank and issues the Title of Ownership Certificate to be followed by all export documentation.
7. Buyer makes payment by MT103/TT wire transfer for the total product & lifts the product. Seller pays all the intermediaries involve in the transaction.

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CIF PROCEDURE

1. Buyer issues ICPO with company registration certificate and representative valid identification Document.
2. Seller issues SPA open for Amendments.
3. Buyer returns the SPA duly signed via E-mail to Seller. Both lodged SPA to their respective banks.
4. Seller sends the following POP documents to Buyer.
 - *Copy of Legalized signed contract
 - *Copy of Certificate of Incorporation
 - *Copy of statement of availability of the product.
 - *Copy of certificate of origin
 - *Copy of product passport analysis
5. Buyer makes \$150,000 deposit to seller's account as guarantee performance to enable seller proceed for shipping process, which the same deposited amount will be deducted from the product value.
6. Seller's bank issues operative 2% PB in favor of buyer's bank account within 3 working days, which is submitted and detailed in the mutually agreed signed contract.
7. Seller's bank sends full Proof of Product (POP) to Buyer's bank and copied to buyer through secured email.
8. Shipping commences as per Contract. Upon arrival of cargo at discharge port, payment is affected Via MT 103, after successful SGS inspection/report and against presentation to Buyer's bank of complete set of export documents. Seller transfers the Title Ownership to Buyer. Seller pays to representatives / facilitators involved or Seller pays seller side and buyer pays buyer side.

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PROCEDURE FOR TANK TAKE OVER (TTO)

1. The Buyer issues an official ICPO containing the Seller's procedure along with buyer Company Certificate of Incorporation.
2. Seller issues original MOU.
3. Buyer countersign MOU and forward back.
4. Upon the receipt of countersign original MOU from the buyer, seller send to buyer's secured email the listed document issued in the name of the initial buyer as stated below:
 - a. Export License certificate
 - b. Analysis test report
 - c. Certificate of origin
 - d. Bill of leading
 - e. Ullage report
 - f. Vessel notice
 - g. Cargo manifest
 - h. Vessel Q88
 - i. Invoice for title transfer
- 5) upon receipt confirmation of the above documents by the buyer. Buyer verifies pop documents /vessel position. buyer makes \$350,000 within 48 hours via TT-MT103 to seller nominated bank.
6. Upon seller receipt of the title takeover payment, seller orders for re-rout to buyer's desired port, transfers the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's and via swift from seller's bank the full prove of product.
- 7) upon arrival of the vessel at discharge port. Buyer pays 98% of the remaining total product value after successful CIQ/SGS or equivalent inspection via TT-MT103 and tittle of product ownership transfer to buyer.
- 8) seller pays commission to all parties stipulated in the signed NCNDA within 72 hours.

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Igor Gennadievich Alexandrov
Director.



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